



Chief of Sales aka Client Relations Officer



This Sales Contract ("Agreement") is made and entered into on this [Date] by and between:

Decora International ("Company")

Address: 3708 Siskiyou Blvd., Ashland, OR 97520 USA

And

Alexander von Knight ("Salesperson")

Address: [Insert Salesperson's Address]

1. Position and Responsibilities

The Salesperson, in the capacity of Chief of Sales aka Client Relations Officer, will be responsible for promoting and selling Decora International's products, primarily museum-quality bespoke art, to hotels and other potential clients within assigned territories. The Salesperson will also oversee and manage a team of subordinate salespeople, ensuring they meet their targets and perform in accordance with the company's sales process and ethos.

2. Compensation

The Salesperson will be compensated based on a tiered commission structure as follows:

- **Base Commission Percentage:** 10% of the total net sales revenue generated by the Salesperson.
- **Tiered Commission System:**
 - For sales exceeding [Insert threshold, e.g., \$50,000] in a month, the commission increases to [Insert percentage, e.g., 12%].
 - For sales exceeding [Insert higher threshold, e.g., \$100,000] in a month, the commission increases to [Insert percentage, e.g., 15%].
- **Payment Terms:** The Salesperson will receive 10% of each payment that the Company receives from customers, proportionally over the span of all payments for a sale. Commission payments will be made within [Insert time period, e.g., 30 days] of the Company receiving each installment from the customer.
- **Subordinate Commission:** The Salesperson, in the capacity of Chief of Sales, will also receive 10% of the commissions earned by any subordinate salespeople under their supervision.

3. Sales Targets

The Salesperson is expected to meet the following sales targets:

- **Monthly Sales Target:** [Insert sales target]
- **Quarterly Sales Target:** [Insert sales target]
- The targets may be reviewed and adjusted by the Company on an annual basis.

4. Expenses

The Salesperson will be responsible for covering their own travel, accommodation, and other expenses unless otherwise agreed in writing by the Company.

5. Term and Termination

This Agreement will remain in effect for a period of [Insert period, e.g., one year] and will automatically renew unless terminated by either party with [Insert notice period, e.g., 30 days] written notice.

The Company reserves the right to terminate this Agreement at any time for cause, including but not limited to failure to meet sales targets or breach of company policies.

6. Confidentiality

The Salesperson agrees not to disclose any confidential or proprietary information related to the Company, its customers, or its products during and after the term of this Agreement.

7. Independent Contractor

The Salesperson acknowledges that they are an independent contractor and not an employee of Decora International. As an independent contractor, the Salesperson is responsible for their own taxes, insurance, and benefits.

8. Governing Law

This Agreement will be governed by and construed in accordance with the laws of [Insert Jurisdiction].

IN WITNESS WHEREOF, the parties hereto have executed this Sales Contract as of the date first above written.

Decora International

By: _____

Name: T. Christian Wolfe

Title: Director

Date: _____

Salesperson

By: _____

Name: Alexander von Knight

Date: _____